



The Wired Road Authority  
October 24, 2018  
Minutes

Members Present

Keith Barker	BRCEDA Appointee, Chairman
John Fant	Grayson Representative, Vice-Chairman
Steve Truitt	Carroll County Representative, Secretary
Travis Haynes	City of Galax Representative

Others Present

Matt Bussing, Wide open Networks (via conference call)  
Angela Wolfe, MRPDC

Mr. Barker called the meeting to order at 3:02 pm.

Construction Meeting

Mr. Barker opened the meeting and turned the meeting over to Matt Bussing for a status report. General comments and specific points raised include:

- Wide open Networks has followed up on AEP Make Ready orders issued to CenturyLink which had not been properly executed. Matt Bussing will update us on the status of the orders at the next meeting
- Keith Barker inquires whether the project team had identified the owners of the unrecognized cable already in place on the above ground sections of the project. Matt Bussing says follow-up is in process and the owners will be properly notified about the project.
- Matt Bussing noted that the first invoice for underground construction has been received (approximately \$220K). Keith observed that a drawdown will be required to process the invoice and that all should fall under material purchase, materials bonding and mobilization so the percent completed according to the project plan should be 100% (simplifies draw down and status tracking).
- Fiber cut near interstate was incorrectly located. Repairs made the same day.
- Matt Bussing reported that mapping is nearly complete for locating newly installed fiber along the project route.

## Regular Meeting

### Minutes/Financial Report

Mr. Barker presented the August 2018 minutes for review. Mr. Mitchell made the motion to accept the consent agenda items, seconded by Mr. Fant. With no questions, the motion carried unanimously with Mr. Truitt abstaining.

### Reports

Matt gave an operations status report, which is attached. In addition to the material presented in the attached report, the following items came up in discussion:

- Mr. Fant asked when LSNNet should be taken down as a Wired Road ISP. Mr. Barker replied it should be immediately. Mr. Bussing stated he would remove LSNNet from the WR website ASAP
- Mr. Bussing reported that most LSNNet customers were paid up through the first of next month, so that would be the earliest those customers would be moving from LSNNet to a new provider. Mr. Haynes asked about the disposition of the equipment currently deployed in the LSNNet customer's homes and businesses. Mr. Bussing stated that it was not completely clear; at least one of the providers had expressed the desire to replace all of the equipment with their own for ease of maintenance and better performance.
- Mr. Truitt opined that if the equipment has any value WR should keep it to help retire LSN debts to WR. He also asked whether WR would be pursuing the outstanding debts. Mr. Barker said yes, in as cost-effective a way as possible but only after all the customers have successfully transitioned.

### Old Business

TRRC Last Mile Program – Mr. Barker reminded that group that the period of execution for the Last mile grant is three years. He also stated in response to a question from Mr. Truitt, that the \$15,000 fee to MRPDC to manage the grant would be paid out of WR general funds and not the proceeds of the loan.

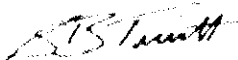
- Grayson County – Mr. Fant reported that Grayson county's RFP had been released several days ago. To date seven parties have indicated they are interested in responding and two have submitted detailed questions.
- Carroll County – Mr. Truitt reported that Carroll County intended to release two RFP by the first of November. The first was to solicit pricing for pricing of two classes of Neighborhood poles. The second is to solicit pricing and terms to acquire a service provider partner to participate in identifying the location of the poles, lease the poles, install equipment on them and acquire and manage the associated customers. He stated he would encourage the incumbent to join the Wired Road and attempt to expand their customer base through all Wired Road assets. Mr. Fant suggested that Carroll and Grayson county partner on the Pole Pricing RFP because they may yet use such an approach to place the poles and WR might get better pricing on a larger project. Mr. Truitt agreed to the concept and stated he was available for discussions if needed. Mr. Bussing and Mr. Barker pointed out that Grayson County could use any terms offered by a respondent to the Carroll RFP's as a WR member.

- LS Net – Keith committed to investigate options for collecting the outstanding debts.
- Downtown Wireless – Mr. Bussing recommends that we submit an application for the grant in order to be on record as a long-standing applicant while we await decisions on the final status of the program.

New Business

No new business was discussed.

With no further business the meeting ended at 3:55 PM.



---

Steve Truitt, Secretary